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Executive Profile

A Project Management professional with a diversified background over the past 34 years including purchase activities, vendor development, quality control, ISO documentation. Expertise in computers - Word, Excel, PowerPoint, HTML, ACAD, RDBMS, and even programming in C/C++ and VB.

Professional Highlights

- Mediation and problem-solving skills.
- Competent using software including Windows, Word, Excel, PowerPoint, Access (RDBMS), AutoCAD, E-mail, and the Internet.
- Effective management, technical, and supervisory skills.
- Demonstrated ability to meet the needs of patrons, dependable, hardworking, reliable, and punctual.
- Recognized for long hours, commitment to customers, attention to detail, professionalism, and follow-up.
- Use clear, concise communication skills in conjunction with organizational skills to perform daily duties.
- Work well as a team member or independently.
- Met or exceeded all performance goals to date.
- Resourceful, energetic, competent, multi-task and results oriented.
- Spearheaded and successfully implemented ongoing recruitment program to hire and effectively train all personnel.
- Developed and implemented improved policies and procedures, resulting in improved efficiency and productivity.
- Developed and refined ability of project members to estimate and maintain completion times for tasks. Achieved 100% on-time completion rate for project sub-tasks.
- Met with client to determine scope of project and analyze current systems and procedures.
- Trained office staff to operate and maintain database system, including data entry, report generation, queries, and data archives.
- Maintained constant communication with project team manager to report progress, identify issues, and allocate resources.
- Honed development team into highly motivated, self-managed unit. Skilled at completing projects on time and within budget.
- Managed multiple projects and successfully achieved milestones, ensuring projects complied with all cost and scope specifications.
- Developed and fostered team of 5 highly qualified personnel capable of supporting assigned and following projects through to successful completion.
- Built and managed successful client relationships with L&T MHI Boilers Pvt Ltd.

Faridabad, L&T ECC, Kolkata, Bhushan Power & Steel Ltd, Delhi / Kolkata and JSW ensuring all business needs were met.

- Administrate the activities of up to 5 engineering personnel; employ proactive management style ensuring operational proficiency and timely completion of assigned projects within or under timeframe and budget.

Professional Experience

Project Management & Rollout. Scheduling Tasks and Milestones. Multilevel Project Management. Job Evaluation. Industrial Relations. Human Resources Management. Crisis Management. Administrative Project Management. Strategic Planning.

- Demonstrated professional excellence in project planning, scheduling, monitoring and execution of projects without incidences of time/cost overruns
- Expertise in Sourcing of Raw Material, Fabrications, machined components, Subassemblies, bought outs and Hydraulic Systems. Negotiating with suppliers for in budget and timely sourcing as per the QAP's quality requirements.
- Professional strengths in managing expansion/modernization projects with strong record of delivering the projects, within defined cost and timelines.
- Strong background in enforcing budgetary controls & implementing cost rationalization measures to achieve projects' implementation within agreed time/cost parameters.
- Excellent man-management, time management, and leadership skills.
- Contracts ~ Project Management ~ Bidding/estimation/Negotiation ~ Research & Development ~ Business Development ~ Production Management ~ Resource Management ~ Store Operations ~ Supply Chain Management ~ Crisis Management ~ Analytical Skills

Major Areas of Responsibility

- Development of new vendors for various Heavy fabrications, Lubrication Systems, Silencers, Expansion Joints, Dampers etc.
- Overall responsible for securing and executing orders for steel plant equipment, Power Plant Equipment, and equipment from other general and heavy engineering industries like cement and sugar plant machinery.
- Sourcing of all projects related BOM items like Raw Material, Fabrications, machined components, Subassemblies, bought outs and Hydraulic Systems
- Closely monitored complete store activities and was accountable for job costing, preparation and submission of monthly profit and loss statement to management.
- Scheduled, conducted, and participated in Project meetings.
- Prepared budgets, estimates, bids, proposals, schedules, contracts, subcontracts, and work scopes.
- Comprehension and assimilation of contractual obligations, rights, and scope of work.
- Negotiated subcontract agreements, purchase orders and general contracts with suppliers.
- Worked closely with Designers to ensure projects were built in accordance with contract documents.
- Oversee all phases of project execution; approve engineering/design changes,

troubleshoot, and resolve technical problems, consistently meeting project deadlines and highest possible quality standards.

- Provided on-site Management and quality control to ensure projects met time and budget requirements and were built in accordance with contract documents.
- Developed Vendors and negotiated with them to supply the best qualitative products on most competitive prices.
- Guided and mentored the team for preparation of Contractors/Sub Contractors bills.
- Reviewing existing systems & procedures and designed internal controls/quality audit checks for various operational areas for achieving higher operational efficiency, resource rationalization and cost reduction.
- Coordinated and scheduled Subcontractors & Suppliers.

Career History

1989 to 1995	Asst. Manager - Planning	Bharat Forge Ltd, Satara, Maharashtra
1995 to 1999	Managing Partner	S S Enterprises, Pune
1999 to 2000	Asst. Manager - Planning	
2000 to 2002	Works Manager / R&D Manager	Kross International, Solapur, Maharashtra
2002 to 2006	Manager - Projects	Multiform Machinery (Bombay) Pvt. Ltd., Thane, Maharashtra
2006 to 2007	Asst. Chief Manager	Flat Products, Mumbai, Maharashtra
2007 to 2010	Asst. General Manager - Contracts	ISGEC, Yamunanagar, Haryana
2010 to 2014	Head of Projects / DGM Projects	Howden India, Gurgaon, Haryana
2014 to 2015	DGM – Procurement and Expediting (Head Expediting PIE products)	Danieli India Ltd. Kolkata
2015 to 2016	DGM – Procurement and Expediting (Head Expediting PIE and PEE products)	Danieli India Ltd. Sricity (Chennai)
2017 till Date	DGM – Quality & Projects	Mas Equipments Pvt. Ltd. (Delhi)

Education

B. E. Production (Passing Out 1989)

R S S College of Engineering, Satara, Maharashtra. Kolhapur University, Kolhapur, Maharashtra

Personal Information

Place of Birth: Chandigarh

Date of Birth: 14-Nov-1967

Languages Known

English, Hindi, Punjabi, Marathi

ANNEXURE - A

MAJOR PROJECTS HANDLED

- Rotary Air Pre Heaters, Axial Fan Statics, Hydraulic & Lubrication systems, silencers etc. for 2X660MW boilers for Jaypee Project through L&T MHI Boilers Pvt. Ltd, Faridabad.
- Centrifugal fan Statics, Lubrication System, Silencers and Expansion Joints for Pallet Plant of Bhushan Steel
- Centrifugal fan Statics, Lubrication System, Silencers and Expansion Joints for Sinter Plant of Rourkela Steel Plant through L&T ECC, Kolkata
- Centrifugal fan Statics, Lubrication System, Silencers and Expansion Joints for Toranagallu Sinter plant of JSW
- Centrifugal fan Statics, Lubrication System, Silencers, Dampers etc. for Sinter Plant of Bhilai Steel Plant through L&T ECC, Kolkata
- Continuous Casting Equipment like Ladle Turret, Tundish Car, Cover Manipulators, Withdrawal Straighteners and Walking Beam Cooling Beds for VSP.
- Continuous Casting Plate Moulds for IISCO, Burnpur.
- Fabrication and machining of 7FA and 9FA Gas Turbine Base Frames for GE Energy.
- Segments for Continuous Castings plants for Ispat Steel, Essar Steel, Bhushan Power & Steel.
- Ladles and Ladle Transfer Cars for IISCO, Burnpur.
- In Burden Probes and Lance Equipment like Lance Hoist, Lance Guide etc. for iron making.
- Dewatering Drums for VSP and TATA Steel.
- 6 Hi Reversing Cold Rolling Mill for M/s. Bhushan Steels & Strips Ltd. Sahibabad.
- 4 Hi Skin Pass Mill for M/s. Bhushan Steels & Strips Ltd. Khopoli.
- 4 Hi Cold Rolling Mill for M/s. Uttam Galva Steels, Khopoli.
- 2 Hi Skin Pass Mill for M/s. Uttam Galva Steels, Khopoli.
- Continuous Galvanizing Line, Cut to Length line and Corrugating Machines for S. Alam Cold Rolled Steels, Bangladesh. Value approx. Rs. 135 million
- Pickling Line for Chemon Ispat, Bangladesh.
- Recoiling & Edge Trimming Line for S. Alam Cold Rolled Steels, Bangladesh.
- 6 High CVC Reversing Cold Rolling Mill for Chemon Ispat, Bangladesh.
- 4 Hi Skin Pass Mill for Ispat Industries Ltd, Nagpur.
- Inline Tension Leveling Line for Nippon Denro, Malaysia.
- Conversion of 4 Hi Skin Pass Mill to Reduction Mill for Ispat Industries Ltd. Nagpur.
- Continuous galvanizing line for Steel Corporation of Gujarat Ltd., Hazira

- Continuous galvanizing line with inline wet skin pass mill for Ruchi Steels Ltd.
- 4 Hi Cold Rolling Mill for Ruchi Steels Ltd.
- 2 Hi Reversible Rolling Mill with Flatteners for BALCO
- Recoiling Line with Tension Leveler for Steel Plantech Ltd. Japan for commissioning in Bangladesh
- Terminal Equipment for 250 mm wide Sinter Line for Shuka General Trading LLC, Dubai for installation in Iran